

OEM UPDATE

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The Indian machine tools market is growing steadily, and companies are getting ready to boost growth further to make India a centre of manufacturing excellence.

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IMTEX 2020 showcases technological innovations and advancements

IMTEX 2020, organised and managed by the Indian Machine Tool Manufacturer's Association, saw a huge participation from exhibitors and visitors. Participants appraise the aggregated response throughout the event.

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► Anil Kumar, Director, Angel India Cast Coon Pvt. Ltd.

IMTEX 2020 has been a great show for us as we launched professional tube-cutting machines, one of our unique products for the industry. Moreover, this creates opportunities for customer engagements to enhance their experience, and with technologies like laser cutting, automation and robotics taking over technology, we can transform the entire industrial outlook. Though the industry is huge for both 2D cutting and tube cutting, the trends are inclined towards tube cutting. With people moving towards automation, I think India can become one of the tech-oriented industries.

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► Saugandh Saxena, CEO, Duvale By Zee Technologies

Being involved into 3D polymer printing, we are more focused on sheet metal forming in this IMTEX and we have developed various forming tools using 3D polymer printing. The development came as an attempt to reduce the delivery time from 15-20 days to overnight. We had booked 4,000 business cards which we exhausted before the event concluded. We are looking for newer technologies as laser is already trending in the industry. Moreover, we are working closely with SMEs to understand their requirement and cater suitable applications by visiting their shop floors and ease their process.

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► Vikas Ghosh, Managing Director, IAN Metalturn Pvt. Ltd.

We aim at creating awareness among the customers on the available and upcoming trends and technologies in the industry and our latest product launches for sheet metal industry. We are willing to develop or provide solutions and technologies to ease the sheet metal manufacturing process through AI and robotics. With evolution of technologies for the manufacturing industry, we perceive a huge market in the coming years. However, the root will remain the raw material quality with intense R&D for precision manufacturing. I believe if technology and manpower join hands, we would be able to generate quality production in future. Moreover, I desire to train people as much as I can, and create more entrepreneurs in the near

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► Abhishek Mahalingam, General Manager, India Operations, DVD-Scipact India Pvt. Ltd.

The event has been good for us so far. Being a sheet metal solution provider, I think the industry is experiencing good growth in segments like aerospace, medical equipment, defence, and infrastructure, among others. The industry has become automated in providing integrated solutions like laser cutting and punching solutions, among others, and with the same trends, we see the demand for good machines going up. So, I am very optimistic for these coming years as today people are talking more about the functionality and features which was never spoke about before. So, we are expecting to gain more momentum in the coming three years.

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► Ashish Gohil, National Sales Manager, Vacuum Automation Solutions, Schenck India

We have showcased products for our two verticals at IMTEX. We have a component vertical called vacuum automation. We are involved more in vacuum automation and have a range of suction cups, manufactured mostly in India; most of them we are manufacturing here in India. All our products are designed with double safety. There are many products which we have already introduced into the market, but the whole idea was to bring new products along with the existing ones under one umbrella and showcase our progress to our consumers as well. So we are prepared to welcome the latest market trends and meet customer requirements.

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► Anil Sethi, President, Anoda India Pvt. Ltd.

The event was overall good for us. This IMTEX have launched a fibre laser machine, "Insis 3015 AJ" 8KW, which can control the beam diameter and beam collimation. It's a fibre laser cutting machine and the first of its kind in the world to have these two functions. Talking about trends, India is just starting to develop in terms of sheet metal. So, we still have a long way to go and almost everything is now being converted into sheet metal, and then sheet metal from bio-suit end to stainless steel. So, this kind of technology really helps to boost manufacturers over here and will help these manufacturers to operate in international markets. So, they will be able to export their products in a much more competitive manner as compared to before and the running costs will reduce greatly.

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► Akshay Choudhary, Director, Chaudhary Machine Tools Company

IMTEX 2020 was great for us. Compared to the last edition, this year's expo gave us a very good response for our business. We enjoyed good success at the event as we got a lot of customer footfall and visibility. We are very happy with the event. At IMTEX 2020, we showcased our Server Hybrid machines which come with 11 axes in total. Apart from that, we had presented four more machines including our plate rolling machines, iron worker machines, profile bending machines and mechanical shearing machines. For the first time, we have introduced small machines at IMTEX, as we understand that the market size is huge in India. Duma as a brand in India definitely has a good future for the next five years. So we feel that there is a big possibility in the domestic market even for small machines. Apart from automation and high-technology products, we have a good opportunity for these kinds of machines as well. We feel that there is a good opportunity for the next five years in the Indian market for sheet metal fabrication.

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► Anish Agarwal, Managing Director, Laser Technologies Pvt. Ltd.

The exhibition was well-organised and managed as always. We received 20 percent more business than last year. The response was also excellent. We even got a good stall location, so we enjoyed a good presence at the exhibition. We mainly work in the machine tool industry, in which we are more into metal forming and metal cutting. Other than metal scale and metal cutting, we also have non-machine tool obligations. We have launched machines with the HSE x controller, which is a fourth-generation machine with the latest features, along with a diamond repair laser welding machine specifically for the Indian market. Talking about future market trends, I think automation and IoT are in the stage of infancy in India. Every company is now wishing to adopt them. Nonetheless, there are plenty of opportunities that are arising in the Indian industry because of these technologies.

